INDUS EARTH TRUST Financial Statements For the year ended 30 June 2020

Junaidy Shoaib Asad Chartered Accountants



INDEPENDENT AUDITOR'S REPORT

To the Trustees of Indus Earth Trust

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Indus Earth Trust (the Trust), which comprise the statement of financial position as at 30 June 2020 and income and expenditure statement, statement of changes in Fund and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Trust as at 30 June 2020 and the deficit for the year after taxation, changes in fund and the cash flows for the year then ended in accordance with approved accounting and reporting standards as applicable in Pakistan.

Basis for Opinion

We conducted our audit in accordance with the International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Society in accordance with the *International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants* as adopted by the Institute of Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Material Uncertainty Related to Going Concern

We draw attention to note 1.2 to the financial statements which states that during the year ended 30 June 2020 the Rs. 2,359,662 (2019: Rs. 5,222,346) and as of that date, the liabilities of the Trust exceeded its assets by Rs. 31,391,860 (2019: Rs. 29,032,138). These conditions indicate the existence of material uncertainty that may cast significant doubt on the Trust ability to continue as a going concern. Our opinion is not modified in respect of this matter.

Responsibilities of Management and Managing Committee for the Financial Statements

The management is responsible for the preparation and fair presentation of the financial statements in accordance with the approved accounting standards as applicable in Pakistan and for such internal control as the management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using going

Junaidy Shoaib Asad Chartered Accountants



concern basis of accounting unless the management intend to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

The Trustees are responsible for overseeing the Fund's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
 is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
 collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of theFund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fundto cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Junaidy Shoaib Asad Chartered Accountants



The engagement partner on the audit resulting in this independent auditor's report is Pervez.

Junaidy Shoaib Asad Chartered Accountants

Date: 12 MAR 2021.

Karachi

Statement of Financial Position

As At 30 June 2020

		2020	2019
	Note	(Rupee	s)
NON-CURRENT ASSETS			
Property and equipment	3	3,872,103	982,069
Capital work in progress	4	260,000	260,000
Intangible assets	5	34,761	51,882
	_	4,166,864	1,293,951
CURRENT ASSETS		,,	1,273,731
Micro credit loan portfolio	6	-	-
Advances, deposits, pre-payments and other receivables	7	4,297,921	2,404,586
Cash and bank balances	8	29,294,228	41,815
		33,592,149	2,446,401
		37,759,013	
FUNDS	_	37,739,013	3,740,352
Accumulated deficit			
delicit		(31,391,860)	(29,032,198)
CURRENT LIABILITIES			
Deferred grant	9	45 920 914	6.550.000
Loan from Orangi Charitable Trust	10	45,820,814	6,560,233
Creditors, accrued expenses and other liabilities	11	3,454,479	3,454,479
Other payables	12	16,278,015	18,006,728
	12	3,597,565	4,751,110
CONTINGENCIES AND COMMITMENTS	1.2	69,150,873	32,772,550
SUMMINERALS	13		
		37,759,013	3,740,352
			KI

The annexed notes from 1 to 21 form an integral part of these financial statements.

TRUSTEE

Income and Expenditure Statement

For the year ended 30 June 2020

	Note	2020 (Rupe	2019 es)
Funds from donors	14	35,028,189	19,949,409
Cost of projects	15	(32,719,888) 2,308,301	2,000,500
Administrative expenses Finance cost	16	(5,225,140) (9,210) (2,926,049)	(8,362,579) (11,474) (6,373,553)
Other income Deficit for the year before taxation	17 _	566,387 (2,359,662)	1,151,207 (5,222,346)
Taxation Deficit for the year after taxation	18 	(2,359,662)	(5,222,346)
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The annexed notes from 1 to 21 form an integral part of these financial statements.

TRUST

Statement of Changes in Fund

For the year ended 30 June 2020

	Fund (Rupees)
Balance as at 01 July 2018	(23,809,852)
Deficit for the year	(5,222,346)
Balance as at 30 June 2019	(29,032,198)
Deficit for the year	(2,359,662)
Balance as at 30 June 2020.	(31,391,860)
The annexed notes from 1 to 21 form an integral part of these financial statements	Tes

TRUSTEE

Statement Of Cash Flows

For The Year Ended 30 June 2020

	Note	2020 (Rupe	2019 ees)
CASH FLOWS FROM OPERATING ACTIVITIES Deficit for the year before taxation Adjustment for:		(2,359,662)	(5,225,926)
Depreciation Amortization Profit on PLS saving accounts Gain on disposal of fixed assets	<i>3 5</i>	420,716 17,121 (15,254) - 422,583	224,143 25,554 (12,458) (59,871) 177,368
Working capital changes Decrease in current assets Advances, deposits, pre-payments and other receivables		(1,867,709)	(92,660)
Increase / (decrease) in current liabilities Deferred grant Creditors, accrued expenses and other liabilities Other payables		39,260,581 (1,728,713) (1,153,545) 36,378,323	5,445,549 414,393 (958,990) 4,900,952
Taxes paid Net cash generated from / (used in) from operating activities CASH FLOWS FROM INVESTING ACTIVITIES	-	(25,626) 32,547,909	(19,586) (259,852)
Fixed capital expenditure Proceeds from disposal of fixed asset Profit received on saving accounts Net cash generated from investing activities CASH FLOWS FROM FINANCING ACTIVITIES	3	(3,310,750) - 15,254 (3,295,496)	(40,900) 220,000 12,458 191,558
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the end of the year	8 =	29,252,413 41,815 29,294,228	(68,294) 110,109 41,815

The annexed notes from 1 to 21 form an integral part of these financial statements.

TRUSTEE

Notes to the Financial Statements

For the year ended 30 June 2020

1. STATUS AND NATURE OF ACTIVITIES

1.1 Indus Earth Trust (the Trust) was constituted under the Trust Act, 1882 on October 02, 2002. The office of the Trust is situated at 3rd Floor, Plot No. 29-C, 24th Street, Tauheed Commercial Area, DHA Phase-V, Karachi.

The purpose of the Trust is to build natural environment such as community development, tube wells, energy by wind, sun, biomass and micro hydro system, run and setup hospitals, clinics, schools and relief centers, rehabilitation centers for widows, stranded women and orphans, provide health care to public including financial assistance to needy and poor in urban and rural areas purely on non-profit basis.

1.2 During the year ended 30 June 2020 the Trust incurred deficit after taxation amounting to Rs. 2,359,662 (2019: Rs. 5,222,346) and as of that date, the liabilities of the Trust exceeded it assets by Rs. 31,391,860 (2019: Rs. 29,032,138). These conditions indicate the existence of material uncertainty that may cast significant doubt on the Trust ability to continue as a going concern.

The management is in the process of finalizing fund raising activities with various national and international Donors including the following:

- Coca Cola Foundation
- HBL Foundation
- Pakistan Poverty Alleviation Fund Covid Program
- DAI

The management is considering various research and development projects with Pakistan Poverty Alleviation Fund (PPAF). Further, the management asserts that the sponsor Trustees will continue to their support in future.

The management believes that the above plans would result in favorable outcome in future for the continuity of the Trust. Accordingly, these financial statements have been prepared on going concern basis.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of presentation

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise Accounting and Financial Reporting Standards for Small Sized Entities (AFRS for SSE) as applicable in Pakistan and Accounting Standard for Not-for-Profit Organizations (NPOs) issued by the Institute of Chartered Accountants of Pakistan.

2.2 Basis of measurement

These financial statements have been prepared on the basis of historical cost convention.

2.3 Fixed assets

Tangible

These are stated at cost less accumulated depreciation and impairment, if any.

Depreciation on all property, plant and equipment is charged using the reducing balance method in accordance with the rates specified in note 3 to these financial statements.

Depreciation on additions is charged from the month in which the assets become available for use, while no depreciation is charged in the month of disposal.

Normal repairs and maintenance are charged to income and expenditure as and when incurred. Major renewals and improvements are capitalized.

Gain or loss on disposal of fixed assets is charged to income and expenditure account.

The management assesses at each balance sheet date whether there is any indication that a fixed asset may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying amounts exceed the estimated recoverable amount, assets are written down to the recoverable amount.

Intangible

These are stated at cost less accumulated amortization and impairment, if any.

Amortization charge is based on the straight line method whereby the cost of an asset is written-off over its estimated useful life.

2.4 Taxation

The Trust is entitled to a tax credit equal to one hundred percent of the tax payable, including minimum tax and final taxes payable under sub section (1) of section 100C of the Income Tax Ordinance, 2001. Consequently, no provision for income tax has been recorded in these financial statements.

2.5 Income recognition

- Donations for trust operations are recognized as income as and when received.
- Donations received for specific projects are deferred and recognized as income on systematic basis to match them with the related cost.
- Gain or loss on sale of investments is included in income and expenditure account on the date at which the transaction takes place.
- Grants are recognized in income and expenditure on a systematic basis in accordance with matching principle.
- Miscellaneous income if any is recognized on receipt basis.
- Restricted income is recognized when the related cost is incurred whereas unrestricted income and donations are recognized on receipt basis.
- Mark-up on bank deposits and microfinance loan is recognized on accrual basis.

2.6 Offsetting

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to set-off the recognized amounts and the Trust intends to either settle on a net basis, or to realize the asset and settle the liability simultaneously.

2.7 Provisions and Accrued liabilities

Provisions are recorded when the Trust has a present obligation as a result of past events, which it is probable will result in an outflow of economic benefits and areliable estimate of the amount of the obligation can be made.

2.8 Cash and cash equivalents

Cash and cash equivalents comprise of cash and bank balances, bank overdrawn and bank loan.

3. PROPERTY AND EQUIPMENT

Particulars <u>Cost</u>	Office equipment	Field equipment	Furniture and fixtures	Computer and other accessories	Vehicles	Total
As at 01 July 2019 Additions Disposal / adjustments	717,598 109,500	310,589	928,111 132,990 -	763,695 608,260	127,000 2,460,000	2,846,993 3,310,750
As at 30 June 2020	827,098	310,589	1,061,101	1,371,955	2,587,000	6,157,743
Accumulated Depreciation						
As at 01 July 2019 Depreciation for the year Disposal / adjustments	380,489 51,930	236,870 11,056	572,800 54,941	595,867 107,818	78,898 194,971	1,864,924 420,716
As at 30 June 2020	432,419	247,926	627,741	703,685	273,869	2,285,640
Written down value as at 30 June 2020	394,679	62,663	433,360	668,270	2,313,131	3,872,103
Depreciation rate (per annum)	30%	15%	15%	15%	15%	
Particulars	Office equipment	Field equipment	Furniture and fixtures	Computer and other accessories	Vehicles	Total
Cost		l.				
As at 01 July 2018 Additions Disposal / adjustments As at 30 June 2019	717,598	310,589	928,111	722,795 40,900 - 763,695	727,000 - (600,000) 127,000	3,406,093 40,900 (600,000) 2,846,993
Accumulated Depreciation					127,000	2,010,775
As at 01 July 2018 Depreciation for the year Disposal / adjustments As at 30 June 2019	321,000 59,489 - 380,489	223,860 13,010 - 236,870	510,095 62,705 - 572,800	534,893 60,974 - 595,867	494,384 24,385 (439,871) 78,898	2,084,232 220,563 (439,871) 1,864,924
Written down value as at 30 June 2019	337,109	73,719	355,311	167,828	48,102	982,069
Depreciation rate (per annum)	30%	15%	15%	15%	15%	
4. CAPITAL WORK IN PROGRI	ESS			Note	2020 (Rupe	2019 es)
Advance against purchase of land				4.1	260,000	260,000

4.1 This amount represents advance to Chief Operational Officer / Chief Executive Officer against purchase of a piece of land and it will be capitalized when the title of land is transferred in the name of Trust.

		2020	2019
5.	Note INTANGIBLE ASSETS	(Rup	ees)
٥.			
	Cost as at 01 July	427,533	427,533
	Addition	-	-
	Disposal / adjustments Cost as at 30 June	-	-
	Cost as at 30 June	427,533	427,533
	Accumulated amortization as at 01 July	(375,651)	(350,097)
	Amortization during the year	(17,121)	(25,554)
	Disposal / adjustments	- 1	-
	Accumulated amortization as at 30 June	(392,772)	(375,651)
	Net book value as at 30 June	34,761	51,882
	Amortization rate (per annum)	33%	33%
6.	MICRO CREDIT LOAN PORTFOLIO		
	Out of funds obtained from Orangi Charitable Trust	1,231,971	1,231,971
	Out of funds obtained from trustee / donor	3,906,994	3,906,994
		5,138,965	5,138,965
	Less: provision for doubtful receivables	, 1	
	Opening balance	5,138,965	5,138,965
	Provided for the year	-	-
	Closing balance	(5,138,965)	(5,138,965)
		-	
6.1	The Trust provides microfinance loans to poor and needy persons (15,000 each), helping them to start and run their small businesses. monthly installments along with the amount of mark-up charged at the	The loan is receiva	Rs 10,000 to Rs ble in 12 equal
7.	ADVANCES, DEPOSITS, PRE-PAYMENTS AND OTHER RECEIVABLES		
	Advance tax	782,759	757,133
	Short term deposits	446,000	446,000
	Loan to employees	509,747	135,747
	Pre payments	11,400	11,400
	Other receivables	2,548,015	1,054,306
		4,297,921	2,404,586

8. CASH AND BANK	BALANCES
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Cash in hand

Cash at bank:

- in current accounts

- in saving accounts

8,468	10,078
106,328	2,166

29,179,433 88,865 29,285,760 91,031 29,294,228 101,109

			2020	2019
		Note	(Rup	ees)
9.	DEFERRED GRANT			
	Coca Cola Foundation PPAF DAI		15,021,816 20,520,564 10,278,434 45,820,814	15,292,414 - - - 15,292,414

9.1 This amount consists of money donated by Coca Cola Foundation for construction of water reservoir, check dams and rehabilitation of dug wells in Kohistan, Sindh, MUET (Mehran University of Engineering and Technology) funding for water wheel in Kohistan, Thatta, Nurturing, Mentoring, and Evaluation research funding received from PPAF for mentoring of Solar Minigrid and funding for conducting business enterprise training and creating financial literacy among individuals affected by the terrorism and increase their employment from DAI Pakistan (Private) Limited.

10. LOAN FROM ORANGI CHARITABLE TRUST

Orangi Charitable Trust (OCT)

10.1 3,454,479

3,454,479

10.1 This represents borrowings from OCT for the purpose of advancing loans for charitable purpose through an agreement. Currently the management of the Trust is in process to negotiation to restructure the loan.

11. CREDITORS, ACCRUED EXPENSES AND OTHER LIABILITIES

Payable against projects	11.1	4,474,577	3,204,308
Accrued expenses	11.2	11,803,438	14,388,027
		16,278,015	17,592,335

- 11.1 This include Rs. 1.8 million payable to Nizam Energy (Private) Limited against security deposit.
- 11.2 This include Rs. 5.4 million (2018: 6.8 million) payable to head office staff against salaries.

12. OTHER PAYABLES

Payable trustees	12.1	2,792,580	2,255,010
Payable to others	12.2	804,985	2,496,100
	_	3,597,565	4,751,110

- **12.1** This represents interest free and unsecured loan obtained from trustees and is repayable on demand. The funds were acquired to meet short term working capital requirements of the Trust.
- 12.2 This represents interest free and unsecured loan obtained from others and is repayable on demand. The funds were acquired to meet short term working capital requirements of the Trust.

13. CONTIGENCIES & COMMITMENTS

Contingencies

The Trust has entered into contract with Nizam Energy Private Limited ("NEPL") for the supply and installation of solar micro-grids. The Trust carried out audit of the services delivered and found that the vendor is in breach of terms of agreement. The Trust has forfeited security deposit and imposed penalty as per agreement on NEPL. The Trust has entered into negotiation with the vendor for amicable solution of the above dispute. No adjustment has been made in these financial statements on the possible outcome of the negotiations.

Commitments

There were no commitments as at 30 June 2020 (2019: Nil)

14.	FUNDS FROM DONORS	Note	2020 (Rup	2019 Dees)
	Restricted Income			
	Coca Cola Foundation	14.1	5,226,348	10,008,964
	Pakistan Poverty Alleviation Fund (PPAF)	14.2	9,942,808	3,970,628
	IIL		988,280	-
	MUET		516,252	-
	DAI Pakistan (Private) Limited	14.3	13,221,566	3,480,317
	AFGP USAID		1,119,634	- н
			31,014,888	17,459,909
	Unrestricted Income			
	Donations		4,013,301	1,889,500
	Fund From Mosque		-	600,000
			4,013,301	2,489,500
			35,028,189	19,949,409

- 14.1 This represents funds received from Coca Cola Foundation for construction of water reservoirs, check dams and dug wells at various locations in Thatta District.
- 14.2 This represents funds received from PPAF for ongoing awareness sessions for use of solar mini-grid in villages of Badin District.
- 14.3 This represents funds received from DAI Pakistan (Private) Limited for conducting business enterprise training and creating financial literacy among individuals affected by the terrorism and increase their employment.

15. COST OF PROJECTS

Restricted	2020	2019	
	(Rupe	(Rupees)	
PPAF Projects	9,942,808	3,970,628	
DAI Pakistan (Private) Limited	13,221,566	3,480,317	
AFGP USAID	1,119,634	_	
Coca Cola Foundation	5,226,348	10,008,964	
IIL	988,280		
MUET	516,252		
Others	1,705,000	489,000	
	32,719,888	17,948,909	
		1	

			2020	2019	
		Note	(Rupe	(Rupees)	
16.	ADMINISTRATIVE EXPENSES				
	Salaries and other allowances		3,026,076	5,516,238	
	Office rent		550,115	1,084,400	
	Legal & professional		245,990	558,229	
	Utilities		138,074	247,598	
	Depreciation	3	420,716	220,563	
	Amortization	5	17,121	220,505	
	Travelling		117,418	187,381	
	Office expenses		52,670	162,586	
	Repair and maintenance		190,374	130,959	
	Miscellaneous		245,135	47,240	
	Auditor's remuneration	16.1	133,800	133,800	
	Printing & stationery		75,223	29,670	
	Office supplies		11,208	16,810	
	Entertainment		1,220	27,105	
		-	5,225,140	8,362,579	
16.1	Auditors' remuneration	=			
	Audit fee				
			110,000	110,000	
	Out of pocket expenses		13,889	15,000	
	Sindh sales tax @ 8% (2019: 8%)	_	9,911	8,800	
		=	133,800	133,800	
17.	OTHER INCOME				
	Donations received in cash		551,133	1 070 070	
	Profit on PLS account			1,078,878	
	Gain on sale of fixed assets		15,254	12,458	
		_	566 307	59,871	
18	TAXATION	=	566,387	1,151,207	
10.	IIIIIIIIII				

The Trust has filed income tax return for the tax year 2019 (financial year ended 30 June 2019) which is deemed to have been assessed under the Income Tax Ordinance, 2001 unless selected by the taxation authorities for audit purposes. The trust is entitled to avail tax credit equal to one hundred percent of the tax payable, including minimum tax and final tax payable as per section 100 of Income tax Ordinance. Therefore, no provision for income tax has been made in these financial statements.

19. REMUNERATION TO KEY MANAGEMENT PERSONNEL

Salaries, wages and other benefits to Chief Executive Officer

- Managerial remuneration	1,950,000	1,950,000
- Bonus, claims and other allowances	300,000	300,000
	2,250,000	2,250,000

19.1 No amount was paid during the period to the trustees other than Chief Executive Officer of the Trust in respect of salaries or other benefits.

20. BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Related parties comprise trustees, associated undertakings with or without common directors, other companies with common directors, key management personnel and their close family members. Remuneration of key management personnel is in accordance with the terms of employment. Transactions with other related parties are entered into at rates negotiated with them.

Details of transactions and balances with related parties are as follows:

Balances with	<u>Relationship</u>	2020 2019 (Rupees)	
Payable to:			
Mr. Nadim Shafiqullah Mr. Salim Raza	Trustee Trustee	=1,040,800 350,000	1,040,800
Mr. Feroz Sayeed Ud Din Ms.Sadaffe Abid	Trustee		350,000 350,000
Mr. Samar Ali Khan	Trustee Trustee	400,000	200,000 300,000
Ms. Afia Salam Mr. Shahid Sayeed Khan	Trustee CEO	50,000 951,780	50,000

21. GENERAL

21.1 Number of employees

The total number of employees as at 30 June 2020 was 35 (2019: 16). Average number of employees during the year was 26 (2019: 13).

- 21.2 Figures in these financial statements have been rounded off to the nearest rupee.
- 21.3 Corresponding figures have been rearranged and reclassified for better presentation, wherever considered necessary, the effect of which is not material.

21.4 These financial statements were authorized for issue by the Board of Trustees on

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